

EnergyNorth Natural Gas, Inc.
Quarterly Report
Residential Low Income Assistance Program (RLIAP)
2012-13 Discounted 60%

Summary

	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Summary			
	(1) Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual/ Projected Total To Date (3)	Original Projection (4)	Variance	
Customer Count																
Actual / Projected No. of Customers													Average			
LIHEAP	50	672	3,530	4,054	4,426	4,860	5,178	5,196	5,194	5,190	4,483	4,544	3,948	5,259	1311	
Non-LIHEAP	375	361	274	255	243	244	242	239	240	246	247	250	268	226	-42	
Total	(a) 425	1,033	3,804	4,309	4,669	5,104	5,420	5,435	5,434	5,436	4,730	4,794	4,216	5,485	1,269	
RLIAP Recoveries																
Actual / Projected																
Therm Sales	9,244,889	17,710,087	22,676,284	25,247,528	21,842,013	17,658,796	10,456,522	6,622,075	5,187,207	4,863,981	5,213,462	5,959,906	152,682,750	158,062,349	5,379,599	
RLIAP Rate Per Therm	\$ 0.0088	\$ 0.0073	\$ 0.0073	\$ 0.0073	\$ 0.0073	\$ 0.0073	\$ 0.0073	\$ 0.0073	\$ 0.0073	\$ 0.0073	\$ 0.0073	\$ 0.0073	\$ 0.0073	\$ 0.0073		
Total	\$ 81,066	\$ 129,284	\$ 165,537	\$ 184,307	\$ 159,521	\$ 128,909	\$ 76,333	\$ 48,341	\$ 37,867	\$ 35,507	\$ 38,058	\$ 43,367	\$ 1,128,097	\$ 1,156,572	\$ 28,475	
Program Costs																
Actual & Projected Costs																
IT	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Admin.	(b) 0												0	8,600	8,600	
Education	0												0	0	0	
Prior Period Ending Balance	(c) (425,521)												(425,521)	(338,646)	86,875	
Other (incl. Reporting Costs)	(d) (1,206)	(1,457)	(1,725)	(1,593)	(1,545)	(1,438)	(1,342)	(1,170)	(1,128)	(1,050)	(945)	(917)	(15,516)	(9,336)	6,180	
Discounts LIHEAP	3,460	19,567	68,587	277,670	157,607	159,998	137,851	76,204	64,521	61,482	61,580	58,241	1,146,770	1,434,316	287,546	
Discounts Non-LIHEAP	25,948	10,512	5,324	17,466	8,653	8,033	6,443	3,505	2,981	2,914	3,393	3,204	98,376	61,638	(36,738)	
Total Costs	(e) \$ (397,318)	\$ 28,622	\$ 72,186	\$ 293,543	\$ 164,715	\$ 166,593	\$ 142,952	\$ 78,540	\$ 66,374	\$ 63,346	\$ 64,029	\$ 60,529	\$ 804,108	\$ 1,156,572	\$ 352,464	
Avg Monthly Residential Customer Bill	\$ 55.48	\$ 97.38	\$ 114.29	\$ 134.97	\$ 145.32	\$ 125.11	\$ 78.08	\$ 45.58	\$ 35.19	\$ 32.75	\$ 33.64	\$ 37.51	\$ 935.30	\$ 1,062.52	\$ 127.22	
Avg Monthly Residential Low Income Customer Bill	\$ 39.04	\$ 73.93	\$ 87.85	\$ 107.86	\$ 116.81	\$ 99.35	\$ 57.68	\$ 30.78	\$ 21.91	\$ 19.85	\$ 20.58	\$ 23.91	\$ 699.56	\$ 789.78	\$ 90.23	
Avg Monthly RLIAP Customer Discount	\$ 16.44	\$ 23.45	\$ 26.44	\$ 27.11	\$ 28.50	\$ 25.76	\$ 20.40	\$ 14.80	\$ 13.28	\$ 12.90	\$ 13.05	\$ 13.61	\$ 235.74	\$ 272.74	\$ 37.00	
Avg Monthly RLIAP Customer Discount as a % to Avg Monthly Residential Customer Bill	30%	24%	23%	20%	20%	21%	26%	32%	38%	39%	39%	36%	25%	26%		
Gross Monthly Revenues (2)	\$ 10,988,452	\$ 19,793,487	\$ 19,932,971	\$ 20,456,138	\$ 18,067,110	\$ 10,951,162	\$ 6,245,494	\$ 4,128,075	\$ 3,438,002	\$ 4,482,939	\$ 3,856,435	\$ 7,424,167	\$ 129,764,431	\$ 117,415,931	\$ (12,348,501)	
Total Costs as a percent of Gross Monthly Revenues	-3.62%	0.14%	0.36%	1.43%	0.91%	1.52%	2.29%	1.90%	1.93%	1.41%	1.66%	0.82%	0.62%	0.99%		

(1) Please specify deferred costs incurred prior to November by cost component. Note: the effective date for RLIAP discounts is November 1, 2005; hence, there should no RLIAP discounts prior to November 1, 2005.

(2) Gross Monthly Revenues reflects Account Number 1501, Operating Revenues - Gas, as recorded on Table 40, Income Statement in the Annual Report.

(3) This column represents actual data for the months in which such data is available plus projected data for the remaining months in the 12-month program year.

(4) See RLIAP Projection on page 173 of the 2012-13 Cost of Gas Filing, DG 12-265, filed on September 1, 2012.

(a) The actual number of customers provided for this report are the number of registered customers as of the end of the month.

(b) Actual administrative costs consists of bill inserts and advertising.

(c) The Prior Year 2011-12 Account 175.39 under/(over) ending balance.

(d) Account 175.39 monthly interest on under/(over) balance.

(e) The total discount is calculated from the actual Residential Low Income R-4 bills for the month. The discount by LIHEAP and Non-LIHEAP are prorated by the number of customers listed above.

EnergyNorth Natural Gas, Inc.
Quarterly Report
Residential Low Income Assistance Program (RLIAP)
2013-14 Discounted 60%

Summary

	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Actual/ Projected Total To Date (3)	Original Projection (4)	Variance
	(1) Actual	Actual	Projected	Projected	Projected	Projected	Projected	Projected	Projected	Projected	Projected	Projected	Average		
Customer Count															
Actual / Projected No. of Customers															
LIHEAP	332	2,521	5,209	5,209	5,209	5,209	5,209	5,209	5,209	5,209	5,209	5,209	4,579	5,259	680
Non-LIHEAP	248	265	226	226	226	226	226	226	226	226	226	226	231	226	-5
Total	(a) 580	2,786	5,435	5,435	5,435	5,435	5,435	5,435	5,435	5,435	5,435	5,435	4,810	5,485	675
RLIAP Recoveries															
Actual / Projected															
Therm Sales	10,864,604	19,573,184	24,795,322	26,449,698	22,969,193	16,210,423	9,886,997	7,077,460	5,261,414	4,908,241	5,299,526	6,681,398	159,977,460	160,018,819	41,359
RLIAP Rate Per Therm	\$ 0.0074	\$ 0.0075	\$ 0.0075	\$ 0.0075	\$ 0.0075	\$ 0.0075	\$ 0.0075	\$ 0.0075	\$ 0.0075	\$ 0.0075	\$ 0.0075	\$ 0.0075	\$ 0.0075	\$ 0.0075	
Total	\$ 79,889	\$ 146,821	\$ 185,965	\$ 198,373	\$ 172,269	\$ 121,578	\$ 74,152	\$ 53,081	\$ 39,461	\$ 36,812	\$ 39,746	\$ 50,110	\$ 1,198,258	\$ 1,207,707	\$ 9,449
Program Costs															
Actual & Projected Costs															
IT	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Admin.	(b) 0												0	8,600	8,600
Education	0												0	0	0
Prior Period Ending Balance	(c) (323,989)												(323,989)	(280,969)	43,020
Other (incl. Reporting Costs)	(d) (1,206)	(1,457)	(1,725)	(1,593)	(1,545)	(1,438)	(1,342)	(1,170)	(1,128)	(1,050)	(945)	(917)	(15,516)	(9,336)	6,180
Discounts LIHEAP	5,878	83,352	182,013	207,563	161,486	145,388	91,295	79,281	71,675	70,105	70,305	78,190	1,246,531	1,428,043	181,511
Discounts Non-LIHEAP	4,391	8,762	7,897	9,005	7,006	6,308	3,961	3,440	3,110	3,042	3,050	3,392	63,364	61,369	(1,995)
Total Costs	(e) \$ (314,925)	\$ 90,656	\$ 188,186	\$ 214,976	\$ 166,947	\$ 150,258	\$ 93,913	\$ 81,551	\$ 73,656	\$ 72,096	\$ 72,410	\$ 80,666	\$ 970,391	\$ 1,207,707	\$ 237,316
Avg Monthly Residential Customer Bill	\$ 76.86	\$ 99.40	\$ 170.55	\$ 204.05	\$ 143.64	\$ 122.54	\$ 63.38	\$ 47.63	\$ 37.66	\$ 35.75	\$ 35.98	\$ 46.20	\$ 1,083.62	\$ 1,064.78	\$ (18.84)
Avg Monthly Residential Low Income Customer Bill	\$ 56.57	\$ 75.63	\$ 135.61	\$ 164.20	\$ 112.64	\$ 94.62	\$ 45.85	\$ 32.41	\$ 23.90	\$ 22.29	\$ 22.48	\$ 31.19	\$ 817.38	\$ 790.74	\$ (26.65)
Avg Monthly RLIAP Customer Discount	\$ 20.30	\$ 23.77	\$ 34.94	\$ 39.85	\$ 31.00	\$ 27.91	\$ 17.53	\$ 15.22	\$ 13.76	\$ 13.46	\$ 13.50	\$ 15.01	\$ 266.24	\$ 274.04	\$ 7.81
Avg Monthly RLIAP Customer Discount as a % to Avg Monthly Residential Customer Bill	26%	24%	20%	20%	22%	23%	28%	32%	37%	38%	38%	32%	25%	26%	
Gross Monthly Revenues (2)	\$ 18,225,840	\$ 20,408,675	\$ 20,110,046	\$ 16,572,580	\$ 12,571,640	\$ 9,228,695	\$ 5,823,532	\$ 4,728,681	\$ 4,453,207	\$ 3,964,150	\$ 3,795,599	\$ 7,333,058	\$ 127,215,703	\$ 117,415,931	\$ (9,799,772)
Total Costs as a percent of Gross Monthly Revenues	-1.73%	0.44%	0.94%	1.30%	1.33%	1.63%	1.61%	1.72%	1.65%	1.82%	1.91%	1.10%	0.76%	1.03%	

(1) Please specify deferred costs incurred prior to November by cost component. Note: the effective date for RLIAP discounts is November 1, 2005; hence, there should no RLIAP discounts prior to November 1, 2005.

(2) Gross Monthly Revenues reflects Account Number 1501, Operating Revenues - Gas, as recorded on Table 40, Income Statement in the Annual Report.

(3) This column represents actual data for the months in which such data is available plus projected data for the remaining months in the 12-month program year.

(4) See RLIAP Projection on page 183 of the 2013-14 Cost of Gas Filing, DG 13-251, filed on September 3, 2013.

(a) The actual number of customers provided for this report are the number of registered customers as of the end of the month.

(b) Actual administrative costs consists of bill inserts and advertising.

(c) The Prior Year 2012-13 Account 175.39 under/(over) ending balance.

(d) Account 175.39 monthly interest on under/(over) balance.

(e) The total discount is calculated from the actual Residential Low Income R-4 bills for the month. The discount by LIHEAP and Non-LIHEAP are prorated by the number of customers listed above.